



# e-advantage



## Red Dot Expands YELLOW JACKET Product Line

**R**etaining and gaining new customers hinges on the proper installation of Red Dot HVAC systems and the proper detection, diagnostics, service and repair of these systems. Installing a unit that performs optimally or repairing a system that fixes the problem reflects directly on the quality of your organization. Your company needs quality tools to provide a high level of quality installations and service, to do the job right the first time. Red Dot realizes that by making a full range of high-quality tools available to its distribution network we will help facilitate proper installations and repairs as well as enhancing the Red Dot brand. This is why Red Dot is offering its distributors a more comprehensive offering of quality YELLOW JACKET tools at a very competitive price.



Red Dot and Ritchie Engineering have agreed that a direct relationship between Red Dot distributors and Ritchie would make the YELLOW JACKET more readily available and competitive.

How will this work?

### Credit

Click here to [download a credit application](#) (the file is in PDF format). Complete the application and return it to Ritchie. Upon credit approval, you'll have an account and your company can begin ordering YELLOW JACKET tools and equipment directly.

### Pricing

Please click here for the [Ritchie Engineering WD price list](#) (PDF).

### Terms of Sale

Net 30 days-1% discount 15 days with approved credit. No service charge if account is paid within terms (1% 15 days; net 30).

### Freight (Domestic/Canada)

Allowed and prepaid on shipments within the continental U.S. (not Alaska and Hawaii) if wholesaler net cost for material to be shipped to one destination at one time exceeds \$2,500. Seller reserves the right to control routing.

### Freight (International including Mexico)

Orders eligible for prepaid freight must exceed \$3,000. Freight is prepaid either to the U.S. port or point of consolidation. On air-freight shipments, freight is prepaid to the departing airport. Ritchie Engineering assumes responsibility for land charges only as indicated above. All other charges, including all forwarding fees, are collect.

By working direct with Ritchie Engineering, you can get faster, more cost-effective access to the entire line of YELLOW JACKET leak detection, evacuation, charging, and recovery equipment.

Click to go to:

[YELLOW JACKET Online Catalog](#)

[Ritchie Engineering WD Price Sheet](#) (PDF)

[Credit Application](#) (PDF)

## Red Dot News

### Opening Order Deadline: March 31!

Don't get caught short this summer. [Click here](#) to download our 2010 Distributor Specials and Stocking Order Terms



### Product Updates

Red Dot R-6100 and R-9727 rooftop A/C units will soon come with a new ceiling plenum, including updated control knobs, symbols, and louvers. Aesthetics are important, and we wanted to give two of our most popular units a fresh look that's at home in any cab interior. The location of the mounting holes stay the same, making it easy to replace the previous plenum with the new design. Shipping in early summer.

### New Distributors

- Transport A/C in Fort Myers, Fla. (5770 Enterprise Parkway., Fort Myers, Fla. 33905; 239-693-8211; [www.transportacinc.com](http://www.transportacinc.com))
- Interstate branches in Omaha (10143 S. 136th St., Omaha, Neb. 68138; 800-348-1356) and Davenport (8200 N. Fairmount, Davenport, Iowa, 52806; 800-787-4602); [www.istate.com](http://www.istate.com))

MARCH 2010

## SERVICE DESK

# SleepingWell Installation Tips

**W**e're excited to offer SleepingWell 12V battery-powered auxiliary air conditioners to our catalog: the wall-mounted Arctic 2000 (Red Dot model No. R-1200-0P) for sleeper-equipped tractors, and the roof-mounted OBLO (R-1205-0P) for straight trucks and other applications.

Badger Truck Refrigeration in Eau Claire, Wisc., has installed enough of the SleepingWell systems to have advice for other installers. Badger's Jim Hittman shares these [tips](#):

### ARCTIC 2000:

#### Mount the evaporator up high.

"With a fuel-fired APU, you can put the evaporator unit under a bunk because the APU has lots of capacity and power. With a DC-powered system, you want to move the most warm air while using the least amount of electricity. Install the evaporator up high, in the same area as the warm air," Jim says. He recommends mounting it in a cabinet or on the wall of the cab or sleeper. Hear more of Jim's installation tips.

### OBLO:

#### Self-contained and straightforward.

The Oblo rooftop unit is self-contained and comes pre-charged with R134a.

Most A/C technicians will find the installation to be straightforward

and typically take four to eight hours.

"The unit is designed to go through the roof. It weighs about 70 pounds, has a frame to provide support, and seals to keep the elements out," says Jim. "If you have a slanted roof, adjust the angle of the tray that the compressor is mounted on so the compressor is level. Again, it's a very simple for an experienced technician, with the instructions clearly spelled out in the installation guide."

Jim explains that with increasing restrictions on idling and emissions, it's a great time to talk about the benefits of DC-powered auxiliary air conditioning. "The SleepingWell systems are far simpler and more cost effective than other options on the market," he says. "They're a great way to reduce idling and save fuel without the additional maintenance or emissions requirements involved with running an engine-fired APU."

Click here and [listen to Jim](#) explain the differences in selling DC systems versus engine-fired APUs.

Plus, they're supported by the best distribution and customer support network in the mobile HVAC business. Talk to your Red Dot representative for more information about SleepingWell auxiliary A/C systems.

## Download Red Dot's Guide to Idling Regulations

What idling restrictions and fines do your customers face? [Click here](#) to download the latest on idling laws by state from ATRI.



## Red Dot Contacts: How to Reach Us

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All times are in the Pacific Time Zone

MARCH 2010

**SPECIAL RED DOT OFFERS**

**YELLOW JACKET Clearance Pricing**



<b>Catalog Number</b>	<b>Factory Number</b>	<b>Supplier Product Number</b>	<b>Description</b>	<b>Blow Out Price</b>
79R0101	RD-5-11081-0P	38003	High Capacity Filter	<b>\$51.03</b>
79R0103	RD-5-11082-0P	38011	Ek032mf In-Line Filter	<b>\$10.66</b>
79R0105	RD-5-11143-0P	19153	Acme Female X 13mm 134a Male	<b>\$4.83</b>
79R0107	RD-5-11145-0P	25202	Blue 6" Flexflow Hose	<b>\$14.70</b>
79R0109	RD-5-11146-0P	25602	Red 6" Flexflow Hose	<b>\$14.70</b>
79R0170	RD-5-11154-0P	68803	110# Platform Chg Scale	<b>\$271.09</b>
79R0195	RD-5-11116-0P	69073	Sensor For 69070 Only	<b>\$44.52</b>
79R1153	RD-5-11525-0P	69225	Micro Ir Thermometer	<b>\$35.70</b>
79R1255	RD-5-11113-0P	61171	Six-In-One Fin Comb	<b>\$7.41</b>
79R1660	RD-5-11135-0P	36770	Oriface Tube Tool Set	<b>\$19.74</b>
79R1672	RD-5-11200-0P	36602	Hose Crimper Kit & Pump	<b>\$880.11</b>
79R1800	RD-5-11114-0P	68848	Wrap-Around Heater 115v	<b>\$149.94</b>
79R1815	RD-5-11121-0P	95004	30# R410a Cylinder 400psi	<b>\$112.61</b>
79R1820	RD-5-11122-0P	95005	50# R410a Cylinder W/Flot	<b>\$170.88</b>
79R1825	RD-5-11083-0P	95006	50# R410a Cylinder 400psi	<b>\$119.68</b>
79R2923	RD-5-11142-0P	18964	Oversize Low Sd Core Tool	<b>\$59.09</b>
79R2925	RD-5-11125-0P	18975	¼" Core/Vacuum/Chg Tool	<b>\$29.04</b>
79R3120	RD-5-11104-0P	41342	134a Automotive Manifold	<b>\$65.94</b>
79R3125	RD-5-11105-0P	49051	2 ½" Red R134a/12/22	<b>\$9.51</b>
79R3127	RD-5-11106-0P	49052	2 ½" Blue R134a/12/22	<b>\$9.85</b>
79R3135	RD-5-11136-0P	41133	Valve Piston Complete	<b>\$2.14</b>
79R3137	RD-5-11137-0P	41141	Metal Hand-Wheel with Screw	<b>\$1.61</b>
79R3145	RD-5-11111-0P	49001	Red Pressure °F Gauge	<b>\$9.51</b>
79R3147	RD-5-11112-0P	49002	Blue Compound °F Gauge	<b>\$9.51</b>
79R3161	RD-5-11093-0P	22696	HAVS-96 Red Hose	<b>\$21.51</b>
79R3162	RD-5-11086-0P	22715	HAVS-180 Red Hose	<b>\$34.11</b>
79R3164	RD-5-11088-0P	22315	HAVS-180 Blue Hose	<b>\$34.11</b>
79R3165	RD-5-11091-0P	22096	HAVS-96 Yellow Hose	<b>\$21.51</b>
79R3166	RD-5-11090-0P	22115	HAVS-180 Yellow Hose	<b>\$34.11</b>
79R3171	RD-5-11096-0P	27696	AAM-96 Red 134a Hose	<b>\$18.84</b>
79R3172	RD-5-11099-0P	27715	AAM-180 Red 134a Hose	<b>\$31.44</b>
79R3173	RD-5-11095-0P	27296	AAM-96 Blue 134a Hose	<b>\$18.84</b>
79R3174	RD-5-11098-0P	27315	AAM-180 Blue 134a Hose	<b>\$31.44</b>
79R3175	RD-5-11094-0P	27096	AAS-96 Yellow 134a Hose	<b>\$23.04</b>
79R3176	RD-5-11097-0P	27515	AAS-180 Yellow 134a Hose	<b>\$28.86</b>
79R3179	RD-5-11103-0P	41301	Hi Side 90° Auto Coupler 14m	<b>\$22.08</b>
79R4006	RD-5-11148-0P	19162	½" Acme Solid Adapter	<b>\$6.60</b>
79R4007	RD-5-11123-0P	19120	4813 3/16 Quick Coupler	<b>\$6.09</b>
79R4008	RD-5-11138-0P	19161	134a Coupler - 1/2 Acme	<b>\$6.60</b>
79R4020	RD-5-11139-0P	93356	1.5 CFM Automotive Pump	<b>\$266.98</b>
79R4030	RD-5-11140-0P	93302	1.5 CFM Ce Pump 230v/50hz	<b>\$264.53</b>
79R4710	RD-5-11327-0P	93092	Vacuum Oil - Quarts 12/Cs	<b>\$6.19</b>
RD-5-11363-0PRD-5-11363-0P		27072	AAS-72 Yellow 134a Hose	<b>\$16.62</b>
RD-5-11362-0PRD-5-11362-0P		45756	2-V R134a Auto Titan 72"	<b>\$129.22</b>